# **Appendix A**

Must be submitted separate from the proposal response.

# Fee Proposal Form: New Westhill High School - concept study, final design & CD's new building, demolition of existing buildings, site logistics, and restoration of fields and site.

# Please complete your fee in yellow highlighted cells below.

Phase	Estimated	Fee (\$) Lump Sum amount	Notes
i nase	Construction Cost		
Construction Control Budget			
-Includes Items I, II, III below	\$257,696,057	NA	See Note 1
I) Design and Construction of New Schoo	I & Logistics Plan(s	s)	
Concept Design - Program Confirmation/Building			
Massing/Conceptual Site Design	NA	\$ 135,000.00	
Schematic Design (based on concept plan selected)			
-Includes Estimate Development, Estimate Reconciliation	NA		
and VE/VM		\$ 1,670,000.00	
Geotechnical Borings and Analysis	NA	\$ 65,000.00	See Note 5
Environmental Testing & Analysis	NA	\$ 50,000.00	See Note 7
Design Development			
-Includes Estimate Development, Estimate Reconciliation	NA		See Note 7
and VE/VM		\$ 2,667,000.00	
Construction Document/Bidding			
-Includes Estimate Development, Estimate Reconciliation	NA		See Note 7
and VE/VM		\$ 3,358,000.00	
Construction Administration	NA	\$ 2,900,000.00	See Note 7
FF&E (FF&E Budget of \$9,615,800.00)	NA	\$ 454,000.00	See Note 6
Added Fee for Early Bid Packages	NA	\$ 10,000.00	See Note 9
Added Fee for integrated Net Zero Design	NA	\$ 210,000.00	See Note 10
Reimbursable (not to exceed)	NA	00 000 00	
, , , , , , , , , , , , , , , , , , ,	NIA	\$ 90,000.00	
Physical Model of proposed building and grounds	NA NA	\$ 30,000.00	Con Nets C
Natatorium - Break out Cost for Design/Construction	NA	\$ 650,000.00	See Note 8
SUB-TOTAL		\$ 12,289,000.00	Notes 2-5 Apply Throughout

## REVISED ON AUGUST 30, 2023 TO REFLECT CONTRACT NEGOTIATIONS (Revisions on this page)

II) Survey, Testing, and Design of HAZMAT Abatement & Demolition Plans for Existing Buildings				
Survey, Precon Testing, and Construction Documents for	NA			See Note 7
demolition of existing school buildings	IVA	\$	260,000.00	See Note /
Construction Administration (coordination with Owner's	NIA			Con Note 7
Monitor)	NA	\$	53,000.00	See Note 7
Reimbursable (not to exceed)	NA	\$	5,000.00	
SUB-TOTAL		\$	318,000.00	Notes 2-5 Apply Throughout
III) Construction Bid Documents for Fields	and Site			
Construction bid documents for fields and site work	NA	\$	287,000.00	See Note 7
Construction Administration	NA	\$	185,000.00	See Note 7
Reimbursable (not to exceed)	NA	\$	5,000.00	
SUB-TOTAL		\$	477,000.00	Notes 2-5 Apply Throughout
** Sub-Total Allowances (refer to page 3	3 of revised proposal form):	\$	429,000.00	See Notes 1 to 10

**Provide Project Team Hourly Rates As A Separate Attachment** 

**Provide Monthly Rate for Building Construction Administration Services (if Schedule Requires Extension)** 

Provide Monthly Rate for HAZMAT Construction Administration Services (if Schedule Requires Extension)

Provide Monthly Rate for Field and Site Construction Administration Services (if Schedule Requires Extension)

\$	8,000.00
\$	5,500.00
\$	6,500.00

#### **Notes:**

- 1) Proposer's Total Fee shall be a lump sum fee tied to the scope of work herein, not construction cost.
- 2) Fees are inclusive of any and all meetings required to meet project deliverables and provide proper owner updates, including, but not limited to, school building committee meetings, City boards and commissions, internal project team meetings, end user working meetings, city leadership meetings, AHJ and OSCGR meetings, utility grant meetings, commissioning/OPR meetings, and informal discussions as required.
- 3) Consider LEED Silver Certification/CTHBC Required.
- 3A) Site Survey provided by City
- 4) Consider ConnDOT Study. Proposer shall be reponsible for full traffic design/studies/AHJ coordination as required.
- 5) Proposer shall provide a comprehensive soil testing program inclusive of all borings, test pits, and other criteria as required.
- 6) FFE services to be comprehensive, including design of new FFE, incorporation of existing FFE, bidding, procurement, installation coordination and field
- 7) Fee shall include developing a soil management plan, soils laboratory analysis, and remedial action plan for the movement and disposal of soil to and from the site by a licensed environmental planner in accordance with all CT regulations.

## REVISED ON AUGUST 30, 2023 TO REFLECT CONTRACT NEGOTIATIONS (Revisions on this page)

- 8) There is the potential that the Natatorium may be removed from the final design. Accordingly, provide a breakout price for the design/construction of this space across all phases.
- 9) The Owner anticipates at least one early bid package, defined as a separate construction package of select scopes/trades that would normally be bid as part of the main building construction package. The early package is separate from the other OSCGR bid packages (main construction, FFE, IT/AV, Demo/Hazmat) that will need to be developed by the architect.
- 10) If the Architect and first-tier MEP consultant do not have the capability/experience to produce a low Energy Use Intensity (EUI) design or potentially achieve net-zero, then please identify the breakout cost for a specialty sustainability consultant or similar (should the City wish to pursue these types of systems/design).

Signature:

E-Mail Address:

kmorhardt@slamcoll.com

Company Name and Address: The S/L/A/M Collaborative, Inc. 80 Glastonbury Boulevard, Glastonbury, CT 06033

## RFP No. 2023.0030 Re-Issued ADDENDUM #4

\*\* Allowance agreed to between Owner and Architect during contract, scope and fee negotiations

Allowance for Excess Insurance policy (additional \$5M): \$ 204,000.00\*\*\*

Allowance for LEED Certification Registration and Submission fees: \$ 45,000.00

Allowance for Estimating Services for Value Management Items: \$ 40,000.00

Allowance for Geotechnical Construction Phase Services: \$ 40,000.00

Allowance for Owner Directed Additional Services: \$ 100,000.00

Sub-Total Allowances: \$ 429,000.00

\*\*\* Based on a seven year premium duration at \$48,000 annually for the first three years and \$15,000 annually for year four and beyond.

Budgeted for October 2023 through October 2030.



June 8, 2023

Mr. Erik Larson, Purchasing Agent Mr. Domenick Tramontozzi, Sr. Construction Manager City of Stamford 888 Washington Boulevard Stamford, CT 06901

## RE: RFP #2023.0030 - City of Stamford - Architectural & Engineering Services for New Westhill High School, 125 Roxbury Road, Stamford, CT. State Project #135-0280 N - Fee Proposal

Dear Mr. Larson and Mr. Tramontozzi:

The S/L/A/M Collaborative (SLAM) is pleased to submit the enclosed fee proposal for the New Westhill High School project. The scope of services included in the attached lump sum proposal are as requested in the RFP, as clarified in the four addenda, and what are typically necessary to provide design, bidding, and construction administration services for a comprehensive school project; subject to the following assumptions and clarifications.

- 1. We have the following understanding regarding Construction Cost, FF&E and Technology budgets:
  - a. New building size of approximately 459,893 gross square feet, with an approximate budget breakdown as follows in Q2 2025 dollars:

Project budget; \$301.0 million
Owner approximate soft cost budget: \$43.3 million
Site construction budget: \$26.4 million
Existing building demolition budget: \$12.7 million
Building construction budget: \$218.6 million

- a. FF&E budget is understood to be approximately \$5.5 million.
- b. Technology Equipment budget is understood to be approximately \$3.4-3.6 million.
- c. FF&E and Technology Equipment budgets are understood to be within the Owner soft cost budget indicated above.
- 2. The scope of work included by our consultant team is detailed in Appendix 5 of our written submission.
- 3. Cost estimating services include three cost estimates: Schematic Design, Design Development, and Construction Documents. Cost estimating services include 1-2 reconciliation meetings to reconcile the Architect provided estimates with the Construction Manager's estimates at each phase end. Estimating of value management initiatives is the responsibility of the Construction Manager with support from the Architect's estimator.
- 4. Educational commissioning and staff professional development services as discussed in the Programming + Planning portion of our project approach, is available as an additional service.
- 5. The following services are excluded:
  - a. Design of off-site utility infrastructure, roads, sidewalks, traffic signal improvements, or other off-site improvements.
  - b. Major Traffic Generator Certification process with Office of State Traffic Authority (OSTA). An administrative decision approval process with OSTA is included within the values presented on the Fee Proposal Form.
  - c. Geotechnical construction phase services, since indeterminate at the time of proposal.
  - d. Special inspections administration services.

o 860 657.8077 **w** slamcoll.com

- 6. The following services are understood to be contracted directly by the city of Stamford:
  - a. Commissioning agent (required for CT HPBS requirements C.G.S. 16a-38k),
  - b. Redi-Check, or other third-party document coordination consultant, if desired.
  - c. Third Party Code Review consultant for the purposes of assisting the local officials with permit review (if required),
  - d. Materials testing laboratory and inspection services during construction.

We appreciate your consideration of our team's unique credentials & expertise presented in our written proposal and the thoughtful and responsible preparation of professional fees presented herein. We welcome the opportunity to work with the Westhill High School Building Committee, the city of Stamford and Stamford Public Schools on this exciting project and our team is available for an immediate start.

Please contact me at <a href="mailto:kmorhardt@slamcoll.com">kmorhardt@slamcoll.com</a>, or 860-368-4221 (office) and 860-712-9233 (cell) with any questions.

Respectfully submitted,

The S/L/A/M Collaborative, Inc.

Kemp A. Morhardt, AIA, NCARB Principal and Officer

CT Registered Architect: 14580

Enclosures: 1. Appendix A - Fee Proposal Form - New Westhill High School (3 pages)

2. Prime and Consultant Hourly Rate Schedules (15 pages) - uploaded as a separate file



## The S/L/A/M Collaborative, Inc.:

<u>Architecture</u>	
Principal	\$ 295.00
Proj. Manager / Sr. Proj. Manager	\$ 155.00 / \$ 195.00
Cost Estimator / Sr. Cost Estimator	\$ 140.00 / \$ 195.00
Project Architect / Sr. Project	\$ 140.00 / \$ 175.00
Architect	
Design Architect / Sr. Design	\$ 150.00 / \$ 190.00
Architect	Φ. Ο
Planner / Sr. Planner	\$ 160.00 / \$ 190.00
Staff Architect / Sr. Staff Architect	\$ 95.00 / \$ 130.00
Specifications Writer	\$ 160.00
Construction Representatives	\$ 160.00
BIM/IT Support	\$ 140.00 \$ 95.00
Support Staff	\$ 95.00
Interior Design	
Principal Principal	\$ 295.00
Sr. Interior Designer	\$ 140.00
Interior Designer	\$ 100.00
3	•
Structural Engineering	
Principal	\$ 295.00
Civil Engineer	\$ 200.00
Structural Engineer	\$ 170.00
Staff Engineer	\$ 105.00
A 121 1	
Landscape Architecture	¢ 20 = 22
Principal	\$ 295.00
Landscape Architect	\$ 140.00
Landscape Design Staff	\$ 90.00

The above hourly rates are subject to change on April 30, 2024.

# AMENTA|EMMA

ARCHITECTS

Design. Precisely.

#### 2023 HOURLY RATES Amenta Emma Architects

Principal	\$270
Associate Principal	\$225
Project Manager	\$195
Project Architect	\$175
Senior Project Designer	\$195
Project Designer	\$150
Senior Interior Designer	\$170
Interior Designer III	\$150
Interior Designer II	\$125
Interior Designer I	\$115
Job Captain/Architect	\$150
Technical Staff Level IV	\$130
Technical Staff Level III	\$120
Technical Staff Level II	\$115
Technical Staff Level I	\$95
Graphic Designer	\$150
Clerical	\$75



## **Standard Schedule of Charges**

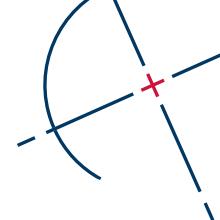
For all consulting assignments, invoiced costs for services are based on professional staff time spent and out-of-pocket expenses incurred during the course of the project. Professional staff time is charged on an hourly basis in accordance with the following rates. These rates include all indirect labor and other firm overhead costs:

Senior Principal Consultant	\$300 – \$350 per hour
Principal Consultant	\$200 – \$300 per hour
Associate Principal Consultant	\$180 – \$230 per hour
Senior Consultant	\$150 – \$200 per hour
Staff Consultant	\$120 – \$150 per hour
Technical Assistant/CAD Designer	\$80 – \$130 per hour

Professional staff time for travel to and from field conferences, project site measurements, and inspection visits are billed on a portal-to-portal basis from our offices in Sudbury, Massachusetts.

Direct project expenses are billed at cost and include all costs incurred for measurement instrumentation, computer modeling software use, and other significant charges directly associated with the consulting assignment. Expenses are billed at direct cost with no markup.

Invoices for services are billed on a monthly basis and are due net 30.



# **Hourly Rates**

Position	Hourly Rates for Services Rendered
Principal in Charge	\$265/hr
Associate/Team Leader	\$240/hr
Project Manager	\$220/hr
Senior Engineer	\$195/hr
Engineer	\$175/hr
Commissioning Agent	\$155/hr
Commissioning Technician	\$135/hr
Draftsperson	\$120/hr
Clerical/Secretarial	\$90/hr

# Counsilman Hunsaker Hourly Rates

IX. <u>ADDITIONAL SERVICES</u>: All additional services must be authorized in writing. The Consultant shall be paid for additional services according to the following fee schedule (if not listed as a lump sum):

Principal	\$285.00/hour
Director	\$250.00/hour
Project Manager	\$220.00/hour
Project Engineer/Architect	\$185.00/hour
Design Associate	\$155.00/hour
Administrative	\$90.00/hour
Site Visit	\$1,800.00 /day *

<sup>\*</sup> Excluding travel expenses



#### PROFESSIONAL FEE SCHEDULE

Principal	
Full Time Project Manager	\$195.00
Technical Support Staff	

#### Years of Service:

John Sousa, Principal

- 29 years in the Foodservice consulting Industry
- 22 Years with the current firm

154 TURNPIKE ROAD, SUITE 200 SOUTHBOROUGH, MA 01772

### **2023 STANDARD BILL RATES**

TITLE	BILL RATE RANGE
Vice President	\$265/hr
Sr Project Manager / Sr Technical Advisor	\$215-\$265
Project Manager	\$185-\$220
Life Safety Consultant/Technician	\$170-\$190
2 <sup>nd</sup> Year Intern	\$145
1st Year Intern	\$140

\*Rates subject to an annual escalation, effective January 1, 2024





January 2023

RE: Technology, Security & Audio Visual Design/Consulting Hourly Rates

To whom it may concern:

Please be advised that our hourly rate for technology, security & audio-visual engineering services are as follows:

Principal \$250 / man hour

Sr Designer: \$225 / man hour

Project Manager: \$200 / man hour

Technical writer \$150 / man hour

Draftsman: \$120 / man hour

Clerical: \$90 / man hour

Please contact me if you should have any questions.

Regards,

Marc J. D'Agostino

Founder & CEO

#### ADDITIONAL SERVICES

The Services being provided within the attached Fee Proposal are only those which are expressly set forth in this proposal.

In the event any service outside the scope of work is required these services will be considered "Additional Services" and will be billed per the below stated rates. No Additional Services will be performed without prior authorization from the client.

#### **Personnel Category**

Clearance Air Sample Analysis by TEM

3 hr turn around \$375.00/ea 6 hr turn around \$125.00/ea

rersonner Category	
Principal	\$ 175.00/hr
Licensed Environmental Professional	
Senior Project Manager	\$ 125.00/hr
Project Manager	\$ 115.00/hr
Senior Consultant	
Licensed Asbestos Inspector	\$ 80.00/hr
Licensed Asbestos Project Monitor	\$ 80.00/hr
Licensed Asbestos Management Planner	\$ 125.00/hr
Licensed Lead Inspector	\$ 80.00/hr
Licensed Project Asbestos/Lead Designer	\$ 125.00/hr
Clerical	\$ 60.00/hr
AutoCAD	\$ 80.00/hr
Analytical	
Bulk Sampling Analysis by PLM	Lead Paint Samples (TCLP analysis)
24 hr turn around\$ 20.00/ea	48 hr turn around\$ 95.00/ea
3 day turn around	5 day turn around\$ 80.00/ea
5 day turn around	the state of the s
<b>,</b>	Lead Paint Samples (Wipe, Chip)
Bulk Sampling Analysis by PLM/Point Count	Lead Paint Samples (Wipe, Chip) 24 hr turn around\$ 15.00/ea
24 hr turn around	48 hr turn around\$ 13.00/ea
48 hr turn around \$ 40.00/ea	5 day turn around\$ 12.00/ea
5 day turn around\$ 35.00/ea	•
•	Microbial Air Sample Analysis (M001)
Bulk Sampling Analysis by TEM	24 hr turn around\$ 70.00/ea
24 hr turn around	5 day turn around\$ 60.00/ea
3 day turn around\$ 60.00/ea	
	Microbial Bulk Sample Analysis (M041)
Air Sample Analysis by PCM	24 hr turn around
Same day turn around\$10.00/ea	5 day turn around\$ 60.00/ea

PCB in Caulk (EPA SW 846 8082)

Radon Analysis

24 hr turn around \$ 135.00/ea 48 hr turn around \$ 115.00/ea 5 day turn around \$ 90.00/ea

5 day turn around ......\$ 35.00/ea

#### **SCHEDULE OF FEES**

#### New Westhill High School Stamford, Connecticut Effective 1 January 2022

# BILLING CATEGORY HOURLY BILLING RATE

Principal/Associate	295
Senior Project Manager	280
Project Manager	265
Project Engineer	230
Senior Staff Engineer	205
Staff Engineer	165
Engineering Technician / Cad Operator	89

#### **SUBCONTRACTED CHARGES**

All subcontracted work will be billed at cost plus 15%.

#### **REIMBURSABLE EXPENSES**

Reimbursable Expenses will be billed at cost plus 10%.





# Christine Hopkins LEED AP Mathieu Hopkins Interior Design LLC Principal-in-Charge - Senior Interior Designer

**Time Commitment: 100%** 

Hourly Rate: \$80.00 Installation Management Only

**Professional Description:** 

- Interior designer with experience in commercial and educational environments. Collaborate with architects, developers, and clients to fit out new spaces and renovate existing buildings. Business Owned since 1985
- FF&E Consultant
- Licensed Interior Designer State of CT ~ LEED Accredited Professional ~ Small/Minority Owned Enterprise CT and RI
- Responsibilities include Project management planning, space analysis, schematic designs, floor plans, budget creation, standardization programs, furniture specifications, material and finish selections, procurement, and installation coordination.





Women Owned Small/Minority Business Enterprise Connecticut and Rhode Island 2023





LEED Accredited Professional

CT Registration Interior Designer

## **Billing Rates**



### The following hourly billing rates are effective February 1, 2023.

Michael Pirollo, ALEP \$150 Principal Educational Planner

Paul White, M.Ed. \$125 Educational Consultant



BUILDING ENVELOPE CONSULTANTS & TESTING LABORATORY

#### **HOURLY FEE SCHEDULE 2023**

### CONSULTING, DESIGN, TECHNICAL and FIELD SERVICES

**Senior Engineer** \$266.00/hr. **Consultant III** \$210.00/hr. **Consultant II** \$185.00/hr. Consultant I \$150.00/hr. **Engineering I** \$139.00/hr. Sr. Field Inspector \$185.00/hr. **Field Inspector II** \$135.00/hr. Field Inspector I \$125.00/hr. **Drafting** \$118.00/hr. **Engineering Assistant** \$ 85.00/hr. Clerical \$ 69.00/hr.

F\RJK\Account\Hourly Rates 2023

#### **2023 FIXED HOURLY RATE SCHEDULE**



TECHNICAL PROFESSIONALS		TECHNICAL PROFESSIONALS	
Senior Vice President	\$300.00	Senior Environmental Professional	\$260.00
Vice President	\$265.00	Principal Environmental Scientist	\$200.00
Safety & Health Director	\$230.00	Senior Environmental Scientist 2	\$175.00
Senior Consultant	\$240.00	Senior Environmental Scientist 1	\$155.00
Principal Landscape Architect	\$205.00	Senior Data Management Specialist 1	\$155.00
Principal Engineer	\$230.00	Project Environmental Scientist 2	\$135.00
Senior Project Manager	\$230.00	Project Environmental Scientist 1	\$125.00
Project Manager 2	\$200.00	Environmental Scientist 2	\$110.00
Project Manager 1	\$165.00	Environmental Scientist 1	\$100.00
Senior Landscape Architect 2	\$170.00		
Senior Landscape Architect 1	\$160.00	GIS PROFESSIONALS	
Senior Engineer 2	\$195.00	GIS Technical Director	\$230.00
Senior Engineer 1	\$175.00	GIS Project Manager 2	\$185.00
Senior MEP Professional 2	\$195.00	GIS Project Manager 1	\$145.00
Senior MEP Professional 1	\$175.00	Senior Development Engineer	\$195.00
Project Engineer 2	\$155.00	Senior GIS Analyst 2	\$170.00
Project Engineer 1	\$140.00	Senior GIS Analyst 1	\$145.00
Project MEP Professional 2	\$155.00	GIS Analyst 2	\$135.00
Project MEP Professional 1	\$140.00	GIS Analyst 1	\$115.00
Project Landscape Architect 2	\$155.00	GIS Technician 2	\$95.00
Project Landscape Architect 1	\$145.00	GIS Technician 1	\$85.00
Staff Engineer 3	\$135.00		
Staff Engineer 2	\$125.00	SUPPORT	
Staff Engineer 1	\$115.00	Remediation Technician 2*	\$105.00
Landscape Designer 2	\$135.00	Remediation Technician 1*	\$95.00
Landscape Designer 1	\$120.00	BIM Manager	\$170.00
Senior Architect	\$185.00	CAD Manager	\$170.00
Principal Planner	\$175.00	Senior Designer	\$155.00
Project Planner	\$135.00	Senior Drafter/Designer*	\$135.00
Planner 2	\$125.00	Drafter/Designer *	\$120.00
Planner 1	\$110.00	Graphics Support Specialist	\$110.00
Resident Engineer	\$175.00	Intern*	\$75.00
Construction Observer 3	\$150.00	Administrative Support*	\$90.00
Construction Observer 2	\$135.00		
Construction Observer 1	\$110.00		
Principal Compliance Specialist	\$210.00		
Senior Compliance Specialist 2	\$165.00		
Senior Compliance Specialist 1	\$150.00		
Project Compliance Specialist 2	\$135.00		
Project Compliance Specialist 1	\$125.00		
Compliance Specialist 2	\$110.00		
Compliance Specialist 1	\$95.00		

#### **EXPENSES**

- 1. Automobile transportation expense for employee travel directly related to the project shall be invoiced at the prevailing Federal rate per vehicle mile.
- Outside reimbursable expenses and services, which are rendered to Tighe & Bond by other than direct employees, and any permitting fees paid by Tighe & Bond on behalf of the Client, shall be invoiced at Tighe & Bond's direct cost plus 10% administrative fee.
- 3. Reimbursable expenses such as in-house field supplies and equipment rental, tolls and parking, overnight mailings and bulk notification mailings, and in-house printing shall be invoiced at cost or unit costs as applicable.
- 4. Costs for items such as regular mailings of project documents, telephone or fax communications, computer usage charges, and miscellaneous in-house printing are included in the hourly rates shown above.

#### **PROVISIONS**

- 1. Rates are effective until December 31, 2023, at which time rates will be increased based on annual salary review.
- \* For non-salaried personnel (noted above by an "\*"), time worked in excess of eight hours in any day or forty hours per calendar week shall be invoiced at 150 percent of the above rate.

## **Thornton Tomasetti**

#### **PORTLAND BILLING RATES**

TITLE	HOURLY BILLING RATE
ADMINISTRATIVE SUPPORT STAFF	\$125.00
BUILDING INFORMATION MODELER	\$190.00
ENGINEER/DESIGNERSENIOR ENGINEER/DESIGNER	\$200.00 \$220.00
PROJECT ARCHITECT/ENGINEER /DIRECTORSENIOR PROJECT ARCHITECT/ENGINEER /DIRECTOR	
ASSOCIATESENIOR ASSOCIATE	•
VICE PRESIDENT/ ASSOCIATE PRINCIPAL	\$350.00
SENIOR VICE PRESIDENT/PRINCIPAL	\$375.00
SENIOR PRINCIPAL	\$420.00

Notes: (1) Out-of-pocket expenses including, but not limited to, travel, project-specific IT or telecommunications requirements, third-party printing services, courier service, express mailings, and special consultants, will be billed at our cost

(2) Rates are effective through December 31, 2023.